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WHAT A THOUSAND MEN RE- GARD AS OF PRIME IM- PORTANCE.

Over a thousand contributors to this issue of the MANUFACTURERS' RECORD have done their best to tell our readers of things they regard as important. These contributors rank among the foremost business men in all lines of industry and finance. Their views will be found in our advertising pages. They look upon their contributions to the enlightenment of the public through the MANUFACTURERS' RECORD as of the greatest public interest, and in this we fully concur. These advertising pages, in

endeavor. One point, however, we would seek to impress upon our readers, and that is that when they write to any of our advertisers they mention the MANUFACTURERS' RECORD. This little act of courtesy is worth a great deal to the advertiser and a great deal to the paper. About nine people out of ten forget to do so, and the result is the advertiser rarely knows where his advertisement was seen, and the paper in which it appeared gets no credit for the good work it has done. No greater co-operation can be given to any paper on the part of its readers than by a careful study of its advertising pages when seeking for information and a careful observance of the suggestion that the paper should always be mentioned when writing about advertisements found in its columns. Just say, "I saw your advertisement in the MANUFACTURERS' RECORD."

IMMIGRATION.

Directly traceable to the work done by the real-estate department of the Chesapeake & Ohio Railway is the settlement in Virginia in the last seven months of 1908 of farmers from other States who have invested \$500,000 in lands. In December alone 9535 acres of land were sold for \$140,233 to 41 parties, of whom 29 were from States outside the South. This work by the Chesapeake & Ohio Railway parallels in its intelligent zeal and practical results the work done for Virginia under the auspices of Hon. G. W. Kolner, State Commissioner of Agriculture. It is the right kind of work for immigration to the South. It throws into the shade efforts to clean up the East Side of New York city, to relieve the congestion of foreign countries, to pervert the authority of the National Government in labor problems, or to carve out careers of elegant leisure and free and unlimited wordspelling at Washington under pretense of furthering immigration to the South.

ROUNDING OUT OF THE NATION'S LIFE THROUGH SOUTHERN DEVELOPMENT.

At the close of the Civil War several young men who had served in the Southern army, so the MANUFACTURERS' RECORD has recently been told by one who was in the party, called on Gen. Robert E. Lee. In explaining the object of their visit they said to him:

"Your name has carried us into many places where we did not want to go. Now we want to take your name with us where we are going, and we have come to ask for your autograph on these photographs."

General Lee, in reply, said:

"If my name has carried you, as you say, into places into which you did not want to go, I want you to be careful not to carry it into any place where I would not want it to go. Where are you going?"

One said that he was bound for Mexico, another that he was looking to the far Southwest, and the others to distant sections because they felt there was no opportunity for them at home by reason of the destruction caused by the war.

General Lee said to them:

"As soldiers you served your State faithfully; you did your duty, you risked your lives in the service of your country; but your State needs you today more than it needed you in war. It has hard problems to settle. Its business interests have been destroyed, and for these very reasons it seems to me your State has a right to ask you to stand by it in these days of trial and to help to rebuild its fortunes. Consider whether you do not owe to your State, under these conditions, the same devotion to it, the same self-sacrifice that you gave to it at the call of war."

If it had been possible for this thought of the great Confederate soldier to have been carried out, and if the hundreds of thousands of young, virile men who left this section within a few years after the war, and the two and a half million people who have left it during the past 40 years, had been able to find at home scope for their energy, employment for their talents, whether of brain or muscle, what a mighty difference there would have been, not only in the South, but in other sections! The South would have gained the energy of these people and the energy of the children born to them, while other sections which have been enriched by their work would to that extent have made less relative progress than they have made.

The South is the only section of the country which has lost in population by emigration in excess of immigration. New England, the Middle States, the West and the Pacific Coast have had the benefit of a great influx of population from other sections and from abroad. The South has had to work out its own salvation without this powerful help. Indeed, while working out its own salvation it has given of its very life-blood to the extent of the two and a half million people who have gone entirely out of the South into other sections, contributing mightily in this way to the development and enrichment of the North, the West and the Pacific Coast. It is difficult to calculate how much greater would have been the progress of the South during the last 25 years if it had been possible for these people to have stayed at home to take part in the development of their country. Conditions were against them. They sought elsewhere the opportunities which the poverty of their own section denied them. They felt like the young men to whom Lee spoke—that they had given their very best energies to their country and that they must seek new fields in which profitable employment could be found.

Statesmen and business men alike now accept without question that "the

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cost, \$15,000;

B. Davidson

cago, Ill., for proposed store **building**.

Paducah, Texas—Store.—Lige Goodwin will award contract June 15 for erection of two-story brick store **building**.

Palatka, Fla. — Store and Apartment.—Charles Kupperbusch will erect store and apartment **building**; three stories; pressed buff brick; plans by Robinson & Reidy, Palatka.

Palacios, Texas—Business.—Duncan Ruthven is estimating on brick or concrete business **building**; two stories.

Parkersburg, W. Va.—Business.—Cottage Cafe awarded contract to Ohio Valley Construction Co., Parkersburg, for erection of business **building** and enlargement of present structure; two stories; pressed brick; plate-glass windows.

Platte City, Mo.—Jail.—Platte county has voted \$12,000 of bonds to erect county jail. Address County Commissioners.

Richmond, Va.—Stores.—Chas. A. Laben-

Washington, until July
substation and stable
Department at Nicho-
street, Anacostia. In-
specifications and nee-
be obtained at office
gineer's Department,
ington.

Baltimore, Md.—Tru-
Awards awarded con-
tracting Co., American
erect combination tru-
Gorsuch, near Harf-
Schamberger, 2122 E. 1
for No. 2 truckhouse,
Lexington and Faye-
former prepared by
224 N. Charles St., and
E. Pleasant St., for
architects of Baltimo-
cently mentioned.)

Columbus, Ga.—Ho-
August 19 on issuan

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